Application ID

Form Sr. No.



ITM Business School Institute for Technology and Management

(AICTE Approved)

Bengaluru • Chennai • Hyderabad • Mumbai • Nagpur • Navi Mumbai • Warangal

Application Form PGDM 2011-13

Dear Candidate,

Thank you for taking the first step towards applying for the ITM PGDM 2011-2013 program. Please read and understand the following information, to make your application process smoother.

Your application kit contains the following:

- 1. Application Form
- 2. Applicant Profile Form
- 3. Program Prospectus
- 4. Schedule of Fees

If you did not receive any of the above, please contact our counselors, as below -

Toll Free: 1800 209 9727 Email: admissions@itm.edu

You must send your completed application to:

Admissions Office Institute for Technology and Management 1001, Platinum Techno Park Plot No. 17-18, Sector 30 A, Vashi, Navi Mumbai 400 705

Application Instructions:

- 1. This Application Form and the Applicant Profile Form is to be filled out in its entirety, and must be accompanied with all required supporting documents. The information you provide in this application form is a very important part of the admissions process and therefore accurate and complete answers to the questions are required. Any admission granted on the basis of false information will be cancelled.
- 2. Please keep a photocopy of this form after it is filled. You are required to carry the same, if called for the Selection Process.
- 3. Please send a soft copy of your photograph by email to photos@itm.edu The filename should be your name and the form serial number. (eg. amit_shah1234.jpg)
- 4. Documentary Requirements: You must send the following documents along with your application. Use the check boxes below, to confirm:
- □ Application Form
- □ Applicant Profile Form
- □ Attested photocopies (by Gazeted Officer, Notary Public or School/College Principal) of all mark-sheets and certificates (from class X onwards, up to and including graduation). If you have not received your final year sheets, please indicate the same in the application form.
- □ Attested Copy of your CAT / XAT / GMAT / MAT / State CET / other test scores. If you have not received your score report, indicate the same in the application form.
- □ Proof of work experience, if any (Photocopy of Experience Letter / Pay Slips / Offer Letter)
- Scholarship Application Form (optional). See Pg. 6

PLEASE FILL THIS FORM IN CAPITAL LETTERS ONLY

Applicant's	Personal	Details

Name:
Mother's Full Maiden Name:
Date of Birth:
Gender: Male Female Marital Status: Single Married
Permanent Address:
City: City: State:
Pincode Phone: Phone: Area Code
Preffered E-mail:
Alternative E-mail:
Communication Address: Same as above
If you are not currently residing at the permanent address please mention the communication address.
Communication Address:
City: City: State: State:
Pincode Phone: Mobile: Mobile:
Preffered E-mail:
Alternative E-mail:
Campus & Specialization Preference
Post Graduate Diploma in Management (PGDM) (Campus selection - Indicate in order of preference from 1 to 7)
Bengaluru Chennai Hyderabad Mumbai (Dombivli) Nagpur Navi Mumbai Warangal
PGDM Choice of Specialization (Indicate in order or preference from 1 to 5)
Marketing Finance Human Resources Management Information Technology
Supply Chain and Operations Management
Personal Interview
Personal Interviews will be conducted in the following cities. Please tick one city of your choice*.
Ahmedabad Chennai Jaipur New Delhi Warangal
Bengaluru Hyderabad Kolkata Patna
Bhubaneshwar Indore Navi Mumbai Raipur
*ITM reserves the right to cancel or change the interview locations at its sole discretion. Only short listed candidates shall be called for the selection process.

Academic Record

Provide complete information on examination marks. Marks stated here must tally with those in the original mark sheets. Percentages should be computed by including all subjects/papers that you took in your exams. Those who are appearing for their final examination in the year 2011, should include the cumulative percentage of marks upto the last examination conducted.

	Name of the Institution	City / Town	University/Board	Stream	Degree	Date of passing	% of Marks
Post Graduation							%
Graduation							<u> </u>
H.S.C.							<u> </u>
S.S.C.							<u> </u>

Note:

1) Please attach attested copies supporting above qualifications

2) The attestation should be done by Gazetted Officer / Notary Public / School or College Principal

Test Scores

Please list your score for all the listed competitive entrance tests you have taken.

Test	Registration Number	Overall Percentile	Date of Test		
			DD / MM / YY		
CAT					
XAT					
MAT					
State CET					
GMAT					
Others					

Professional Certification (If any)

Type of Certification	Name of the Institution	Month & Year of Certification	Awards (If any)	

Work Experience

Mention full time paid employment after graduation only. Do not include Training / Project Work

Total period of work experience (months)

Organisation	Designation	Duration		Duration		Annual	Achievements	Industry
		From	То	Remuneration	(If any)			

Other Experience

Please mention any Volunteer / Social Work Events / Workshops or Projects you have undertaken.

Total period of work experience (months)

Organisation	Designation	Dura From	ation	Annual Remuneration	Achievements (If any)	Industry

Extra Curricular Activities

List 6 main activities/achievements post 10+2.

1	4
2	5
3	6

Family Details

Qualification:					
Occupation: Phone: (Home)		Vork)	(Mobile		
Annual Income:			email:		
Mother's Maiden Name:	Surname		First Name	Fathers Firstname	
Occupation: Phone: (Home)		(Work)	(mobile		
Annual Income:			email:	••••••	••••••

Payment Details

To be Filled by Applicant	Application Fees Part I* Amount to be paid Rs.200/-*	Application Fees Part II* Amount to be paid Rs.800/-*	Application Fees - Downloaded forms Amount to be paid Rs.1000/-
Paid by	Cash / Cheque / DD	Cash / Cheque / DD	Cash / Cheque / DD
Cheque / DD No.			
Cheque / DD Date			
Drawn on:			
Branch			
Receipt No. & Date			
Issued At			

*Applicants submitting a downloaded form should send Rs.1000/- by DD only.

Note: The Application fee is non-refundable.

Scholarships

ITM awards a limited number of scholarships to candidates who have demonstrated special academic, social, artistic or personal achievements and whose personal or family finances are inadequate to support the costs of the PGDM program. The scholarship awards are in the form of full or part waiver of Academic Fees and other costs at the sole discretion of the Scholarship Committee.

If you wish to apply for a scholarship, please contact the Admission Counselors at 1800-209-9727 or email (admissions@itm.edu) to receive the scholarship application form by email.

All disputes pertaining to matters of admission and its terms and conditions are subject to Mumbai jurisdiction and no other court shall have jurisdiction in this matter.

I hereby certify that the above information is true, to the best of my knowledge. I authorize Institute for Technology and Management and any of its employees to use the information contained in this application in any manner it deems necessary for the purpose of admission into its programs.

Date:

Signature of the Candidate:

Signature of the Parent:

Form Sr. No.

Instructions: Please note that your application will be considered incomplete until this form is duly filled out with all questions appropriately answered. Moreover, your quality of answer to the "ESSAY QUESTION" would be assessed as part of the selection criteria used to evaluate your application

Na	Ime:
Мо	other's Full Maiden Name:
Da	Sumame Firstname Father's Firstname (Affix passport size photograph) ite of Birth:
Ge	ender: 🗌 Male 🗌 Female Marital Status: 🗌 Single 🗌 Married
Pe	rmanent Address:
	, , , , , , , City: , , , , , , , , , , , , , , , , , , ,
Pin	ncode Phone: Mobile: Mobile: (Area Code)
1.	How did you first hear about ITM? Tick the source(s) of information
	Newspaper (newspaper name, city)
	Radio Ads (name)
	Friends
	ITM Alumni (name, contact)
	ITM Website
	Other Website (names)
	ITM Brochures
	Coaching Centre (name, city)
	College (name, city)
	Other Sources (mention if any)
2.	Name the top 3 MBA websites you consult for selecting B-schools?
3.	Name the top 3 Magazines you consult for selecting B-schools?
4.	Would you like to visit the campus?
	Which Campus?

ΥY MM Place State

City

6.	Are you aware that ITM has an online appl	cation system as wel	1?			
	Yes No					
	If yes, why did you not apply online?					
7.	What is your perception of ITM campuses	?				
	- ITM Business School, Bengaluru	Excellent	Good	Average	Unawa	are
	- ITM Business School, Chennai	Excellent	Good	Average	🗌 Unawa	are
	- ITM Business School, Hyderabad	Excellent	Good	Average	Unawa	are
	- ITM Business School, Mumbai (Dombivli)	Excellent	Good	Average	🗌 Unawa	are
	- ITM Business School, Nagpur	Excellent	Good	Average	Unawa	are
	- ITM Business School, Navi Mumbai	Excellent	Good	Average	Unawa	are
	- ITM Business School, Warangal	Excellent	Good	Average	Unawa	are
•						
8.	How well do you know the ITM programs	Delow ?				
	ITM Business School Post Graduate Diploma in Management	Very Well	Somewhat W	ell 🗌	Heard of it	No Idea
	ITM Global Leadership Centre					
	PGDM: International Business	Very Well	Somewhat W	ell 🗌	leard of it	No Idea
	PGDM: Human Resource Management	Very Well	Somewhat W	_	Heard of it	No Idea
	PGDM: Retail Management & Marketing		Somewhat W		Heard of it	No Idea
	ITM Institute of Financial Markets			···		
	PGDM: Financial Markets	Very Well	Somewhat W	ell 🗌	leard of it	No Idea
9.	Tick the campus name(s) that fall in the fo		IS?			
	a) I will certainly join any of these campus(es		—			<u> </u>
		derabad		agpur		Warangal
		mbai (Dombivli)		avi Mumbai (Khar	gnar)	
	b) Not sure, may consider joining (depending Bengaluru Hy	on other attractive offe derabad	, 	agpur		Warangal
		mbai (Dombivli)		aypui avi Mumbai (Khar	ohar)	
					9,	
10.	How do you view the ITM PGDM program	fees compared to oth	er similiar B-Scl	hools?		
	Higher than similar B-Schools					
	About the same as other similar B-Sch	DOIS				
11.	What is your perception of the placement	record of ITM Busine	ss School comp	ared to other B-	schools you	have applied to?
	(Fill out for all the three options as appropriate)					
	Higher than other B-Schools I have app	blied to (mention the B-	School names)			
	About the same as other B-Schools I h	ave applied to (mentior	n the B-School na	imes)		
	Lower than other B-Schools I have app	lied to (mention the B-s	School names)			

ist the other institutes (in order of import	ance) you have a	pplied to for your MBA/PGDM program?	
)			
)			
)			
)			
)			
)			
)			
0)			
Vid you hear about ITM in your college? If		MM YY	
Source	Ranking/Rating		Ranking/Ratin
		CAT coaching Institute	
MBA Universe		Career Launcher	
Outlook		Professional Tutorials	
Dalal Street			
Pagalguy		Any other (mention name)	
C-Fore (HT-Mint)	•••••	Any other source(s) (mention name)	
BT - Nelson			
Business World			
Business Today			
Business Standard			
Business Week			
CSR (Competition Success Review)			
Hindustan Times			

CAT	XAT	MAT	CET	GMAT	Any Other	
Name of the	coaching institu	te				
Contact Num	ber of the coacl	hing institute				
City and the	centre address	where you studi	ed			
Name of the	guidance couns	elor/mentor at t	he coaching cer	ntre		
Contact Num	ber of the guida	ance counselor/r	mentor at the co	aching centre .		
Did you hear	about ITM at yo	our coaching ce	ntre? If yes, des	cribe how ITM	vas promoted to you?	
. What type of	f interaction ha	ave vou had wi	th ITM and did	it encourage v	ou to apply?	
Campus Visit			couraged me to		It did not encourage me to ap	ply
Counseling S			couraged me to		☐ It did not encourage me to ap	
Online Chat		_	couraged me to		☐ It did not encourage me to ap	
Telecounselir	na	_	couraged me to		It did not encourage me to ap	
Any other (na	-		couraged me to		☐ It did not encourage me to ap	
	ann o)		couraged me to	appiy	in and not encourage the to ap	איא
1						
1						
Which conta	ict has been m	ost helpful?				
Which conta	ict has been m	ost helpful?				
Which conta	nct has been m t additional int	ost helpful? eraction you w	rould like to hav	ve with ITM to		decision?
Which conta	nct has been m t additional int	ost helpful? eraction you w	rould like to hav	ve with ITM to	help you further your admission	decision?
Which conta	nct has been m t additional int	ost helpful? eraction you w	rould like to hav	ve with ITM to	help you further your admission	decision?
Which conta	nct has been m t additional int	ost helpful? eraction you w	rould like to hav	ve with ITM to	help you further your admission	decision?
Which conta	ict has been m t additional int sited the ITM W	ost helpful? eraction you w /ebsite?	rould like to hav	ve with ITM to	help you further your admission	decision?
Which conta	t additional int additional int sited the ITM W	ost helpful? eraction you w /ebsite?	rould like to hav	ve with ITM to	help you further your admission	decision?
Which conta Explain what Have you vis Yes If Yes, was th Very Goo	act has been m t additional int sited the ITM W he website	ost helpful? eraction you w /ebsite?] No] Good	rould like to hav	ve with ITM to	help you further your admission	decision?
Which conta Explain what Have you vis Yes If Yes, was th Very Goo	act has been m t additional int sited the ITM W he website od lated to or well	ost helpful? eraction you w /ebsite?] No] Good -acquainted wi	rould like to hav	ve with ITM to	help you further your admission	decision?
Which conta Explain what Have you vis Yes If Yes, was th Very Good If you are reloved Name	act has been m t additional int sited the ITM W he website od lated to or well	ost helpful? eraction you w /ebsite?] No] Good -acquainted wi	rould like to hav	ve with ITM to	help you further your admission	decision?
Which conta Explain what Have you vis Yes If Yes, was th Very Good If you are rel Name Relationship	act has been m t additional int sited the ITM W he website od lated to or well	ost helpful? eraction you w /ebsite?] No] Good -acquainted wi	rould like to hav	ve with ITM to	help you further your admission	decision?
Which conta Explain what Have you vis Yes If Yes, was th Very Good If you are rel Name Relationship Name and ag	act has been m t additional int sited the ITM W he website od lated to or well ge of siblings v	ost helpful? eraction you w /ebsite?] No] Good -acquainted wi	rould like to hav ith any student Year of graduation tly studying in	ve with ITM to	help you further your admission	decision?
Which conta Explain what Have you vis Yes If Yes, was th Very Good If you are rel Name Relationship Name and ag Name	act has been m t additional int sited the ITM W he website od lated to or well ge of siblings v	ost helpful? eraction you w /ebsite?] No] Good -acquainted wi	rould like to hav ith any student Year of graduation tly studying in	ve with ITM to	help you further your admission	decision?
Which conta Explain what Have you vis Yes If Yes, was th Very Good If you are rel Name Relationship Name and ag Name	act has been m t additional int sited the ITM W he website od lated to or well ge of siblings v e	ost helpful? eraction you w /ebsite?] No] Good -acquainted wi	rould like to hav ith any student Year of graduation tly studying in	ve with ITM to	help you further your admission	decision?
Which conta Explain what Have you vis Yes If Yes, was th Very Good If you are rel Name Relationship Name and ag Name	act has been m t additional int sited the ITM W he website od lated to or well ge of siblings v e	ost helpful? eraction you w /ebsite?] No] Good -acquainted wi	rould like to hav ith any student Year of graduation tly studying in	ve with ITM to	help you further your admission	decision?

22.	List all MBA interviews	which you have attended so far or plan to attend in future.
	1)	6)
	2)	
	3)	
	4)	
	5)	
23.	Give names of all MBA	colleges you have received admission offers from.
	•••••	
24.	When do you plan to tak	ke a decision on which B-School to join?
	•••••	
25.	Who was the most influ	ential in helping you to apply to ITM?
	Parents	ITM counselor
	Friends	Mentor
	Yourself	Other
	Teacher	
26.	What industry & profile	are you targeting for placements on completing your MBA / PGDM?
	Industry	
	Profile	
27.	Give the name and cont	act number of any ITM alumni who may have motivated you to apply?
	Name	
	Contact Number	
28.		k from current students of any of the ITM B-school campuses? If yes give the campus name(s) and
	describe the feedback.	—
		L No
	·	
_		
		FOR PARENTS USE
1) H	low would you fund your c	hild's education?
	Savings 🗌 Loan	Any Other
		s related to choosing a B-school for your ward?
d)	
е	· ·)	
f))	
	Nould you be willing to at the college?	tend an open house for parents with the purpose of clarifying any doubts that you might have, related to
]Yes □ No	

	ESSAY QUESTION								
1.	Explain how some of the marketing channels given below can be used to promote programs in your own city? In other								
	words, how can ITM improve its brand awareness in your own city? Illustrate with specific examples.								
On	Online Channels								
So	cial Media Website								

•••••									
•••••									
•••••									
•••••									
•••••									
•••••									
•••••									
•••••									
Se	arch Engine Marketing (like Google)								
•••••									
•••••									
•••••									
•••••									
•••••									
•••••									
•••••									

MBA Education related websites (like Pagalguy)

•••••	 	 • • • • • • • • • • • • • • • • • •	 	• • • • • • • • • • • • • • • • • • • •	 	 	 • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • •
•••••	 	 •••••	 	•••••	 	 	 	
•••••	 	 	 	•••••	 	 	 	
•••••	 	 	 		 	 	 	
•••••	 	 	 		 	 	 	
•••••	 	 	 		 	 	 	
•••••	 	 	 		 	 	 	
•••••	 	 	 		 	 	 	
•••••	 	 	 		 	 	 	
•••••	 	 	 		 	 	 	
•••••	 	 	 		 	 	 	
	 	 	 		 	 	 •••••	

Offline Channels

Newspapers

newspapers	
	•••••
	•••••
	•••••
	•••••
	•••••
	•••••
Coaching Institute	
	•••••
	•••••
	•••••
	•••••
Colleges	
	•••••
	•••••
	•••••
	•••••
	•••••
	•••••
Education Fairs	
	•••••
	•••••
	•••••

For More Information - 1800-209-9727



ITM Business School

Institute for Technology and Management